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RASA INDUSTRIES,LTD.

FY 2023 1Q (Ended June 30,2023) Consolidated Financial Results

August 10, 2023

Stock code : 4022

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- 2. FY 2023 1Q (Ended June 30,2023) Financial Results and Forecast for FY2023**

1. Business overview

Business overview

Company Profile

Company Name	Rasa industries, Ltd.
Head Office	1-18-13, Soto-Kanda, Chiyoda-ku, Tokyo 101-0021, Japan
Founded	May 1, 1913
Established	June 26, 1918
Employees	610 (consolidated) <As of March 31, 2023>

Chemicals 41,918million yen / 84.5%

■ Phosphorus products

Phosphoric acid
Phosphate etc

■ Flocculant products

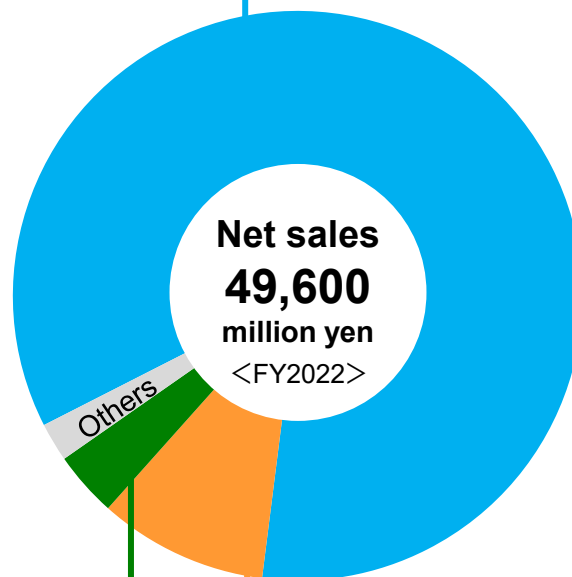
■ Other products

■ High-purity inorganic materials for compound semiconductors

(Gallium, Indium, Red phosphorus, Boron trioxide, etc)

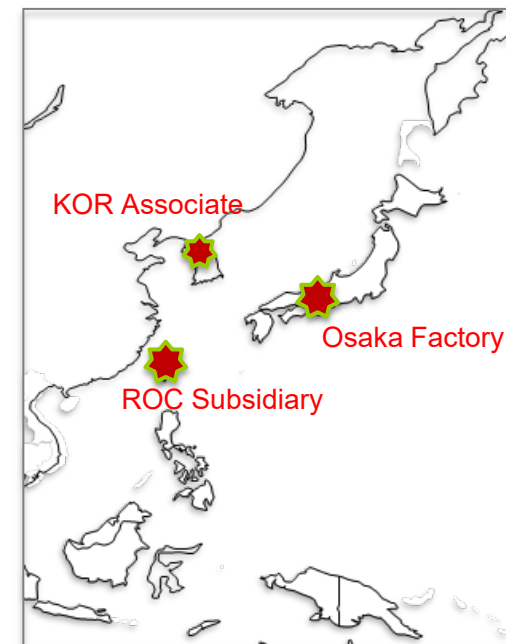
■ Radioactive iodine adsorbents

Electronic Materials 1,830million yen / 3.7%



Machinery 4,739million yen / 9.6%

- Construction machinery
(Jaw crusher, Screen, Powder equipment)
- Civil engineering machinery
Pipe jacking machine (for water supply and sewerage)



<Phosphoric acid Factory>

2. FY 2023 1Q (Ended June 30,2023) Financial Results and Forecast for FY2023

FY2023 1Q (Apr.-Jun.) Financial Summary

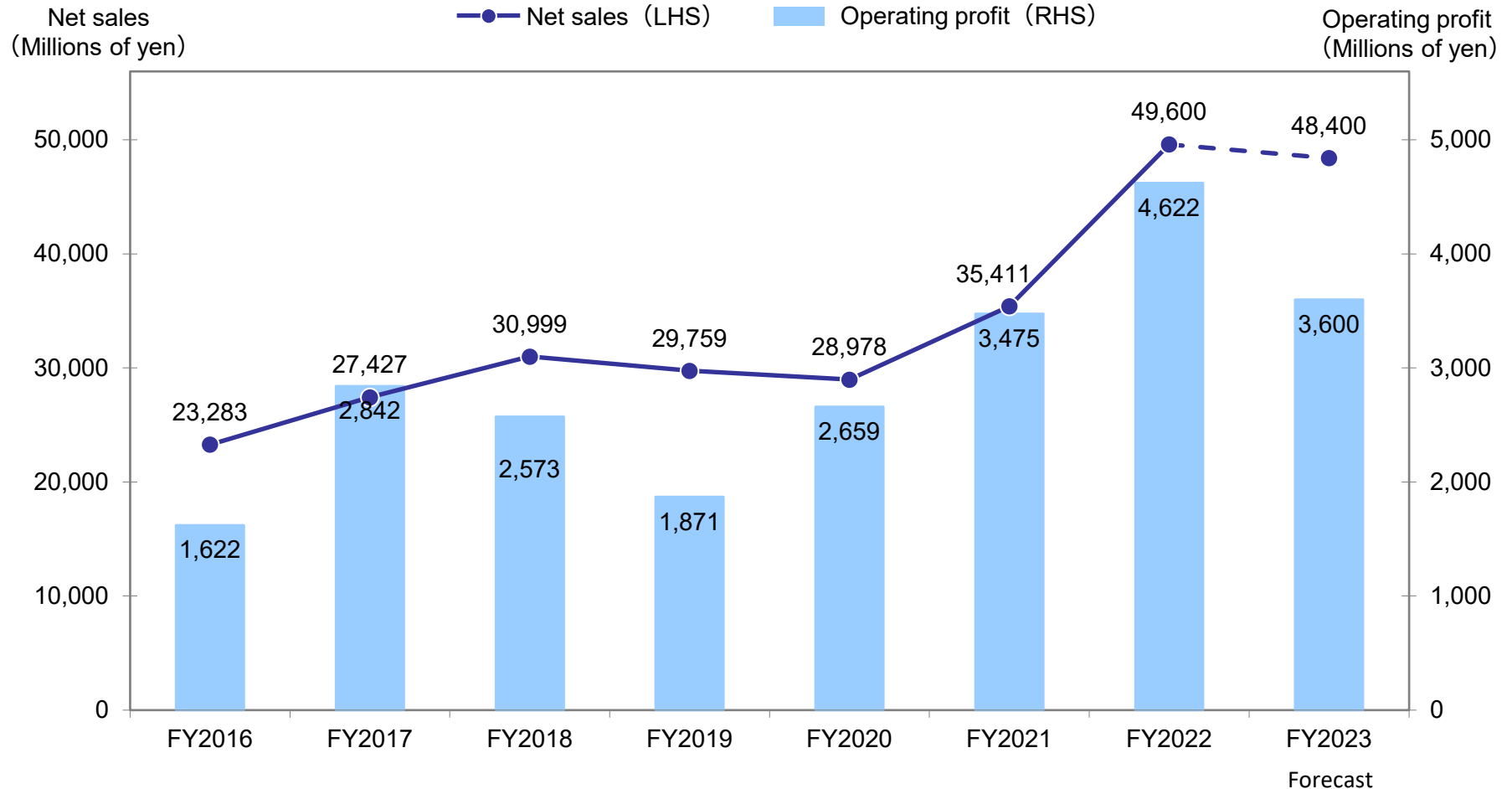
- Net sales : Decreased by 14.3% Year-on-Year
- Operating profit : Decreased by 53.3% Year-on-Year.

(Millions of yen)

	FY2022 1Q(Apr.-Jun.)	FY2023 1Q(Apr.-Jun.)	Change	Change Rate	FY2023 1 st half Forecast	FY2023 Forecast
Net sales	12,110	10,380	(1,730)	(14.3%)	22,800	48,400
Operating profit	1,392	650	(742)	(53.3%)	1,500	3,600
Ordinary profit	1,507	665	(842)	(55.8%)	1,500	3,600
Profit attributable to owners of parent	1,011	545	(466)	(46.1%)	1,150	2,600
(Depreciation)	448	463	15	3.3%		

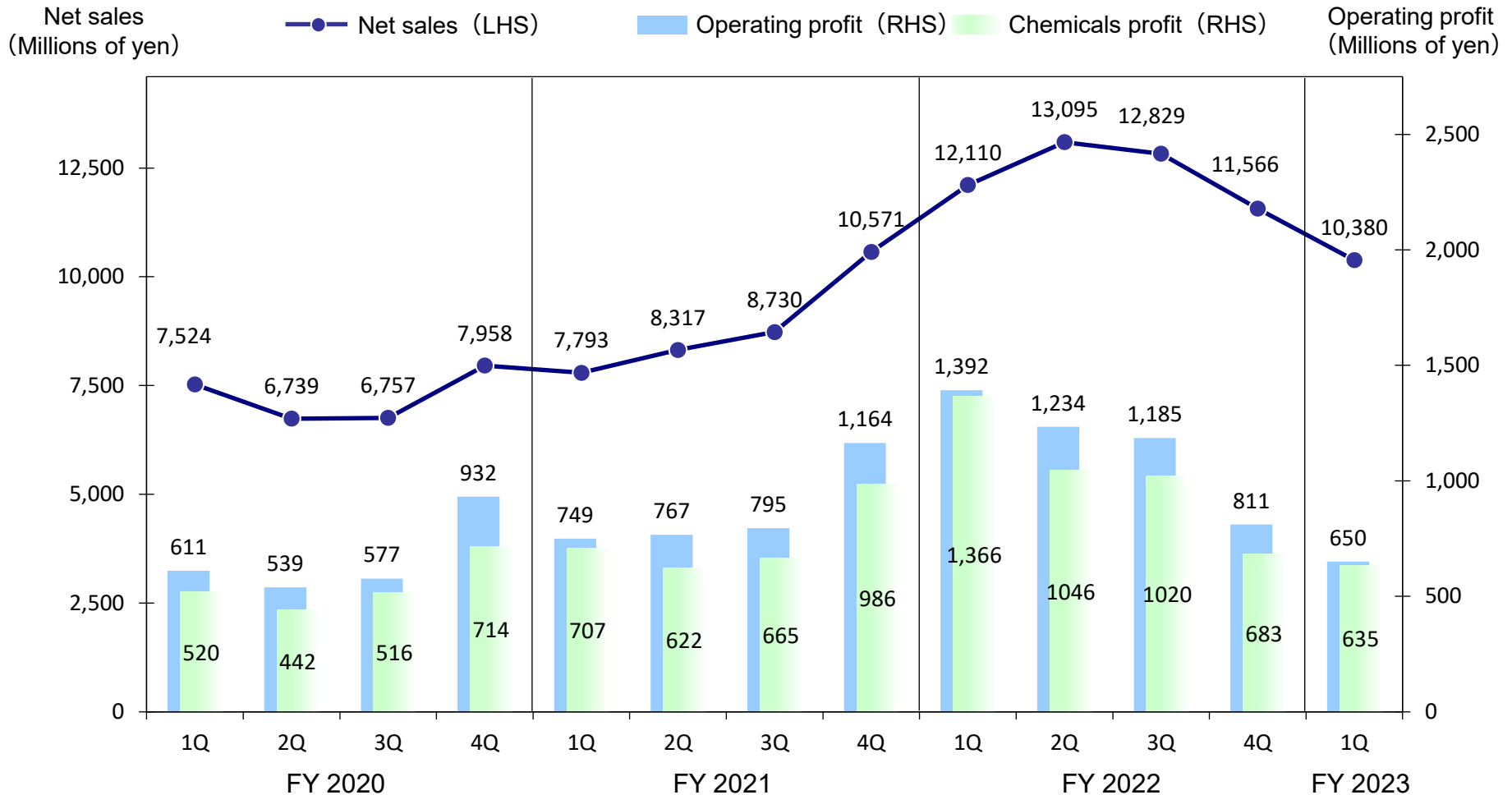
Changes in Fiscal Year Performance

Changes in Net sales and Operating profit



Changes in Quarterly Performance

Changes in Net sales and Operating profit

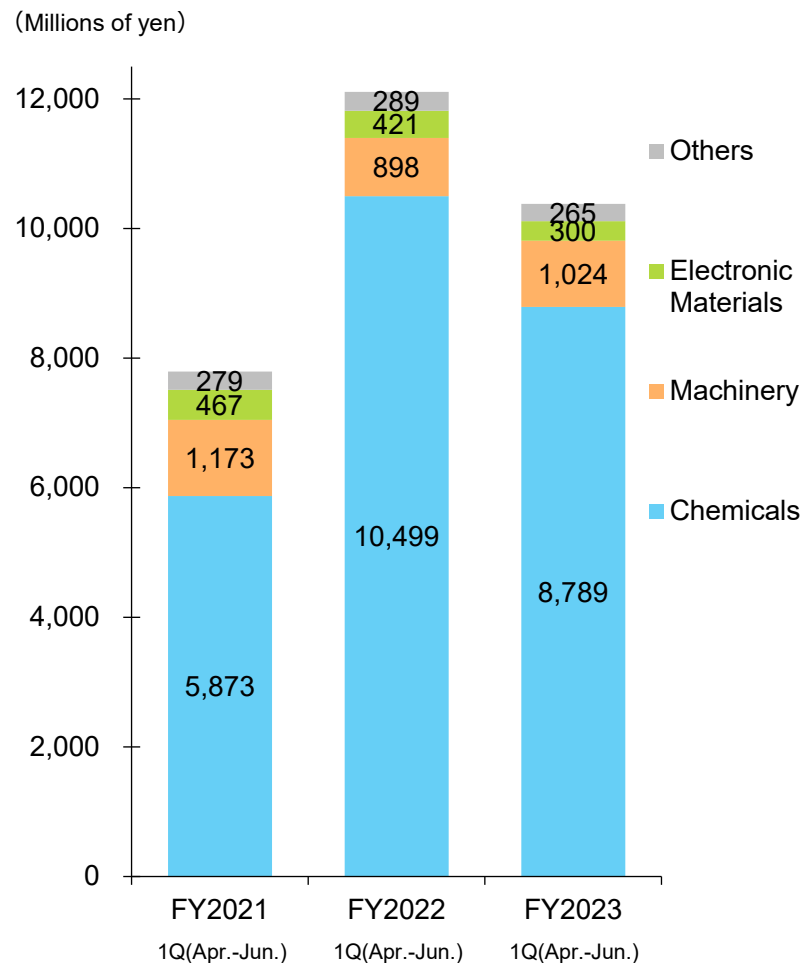


FY2023 1Q (Apr.-Jun.) Business Segment Overview (Net sales)

Changes in Net sales

(Millions of yen)

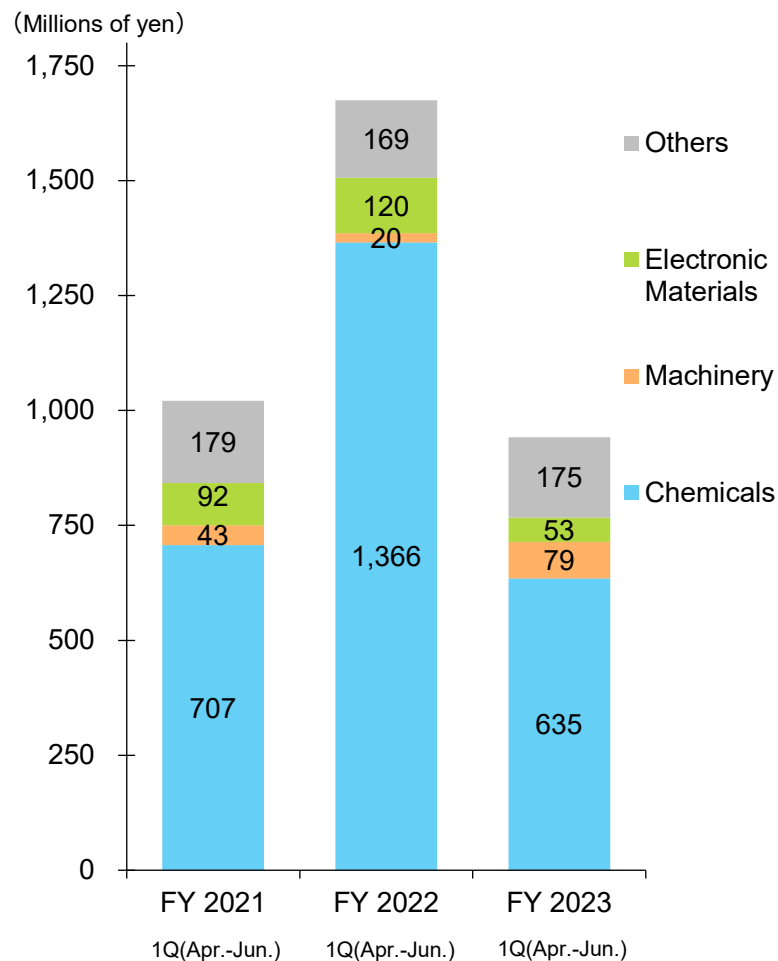
	FY2022 1Q(Apr.-Jun.)	FY2023 1Q(Apr.-Jun.)	Change	Change Rate
Chemicals	10,499	8,789	(1,710)	(16.3%)
Machinery	898	1,024	126	14.0%
Electronic Materials	421	300	(121)	(28.7%)
O t h e r s	289	265	(24)	(8.2%)
T o t a l	12,110	10,380	(1,730)	(14.3%)



FY2023 1Q (Apr.-Jun.) Business Segment Overview (Operating profit)

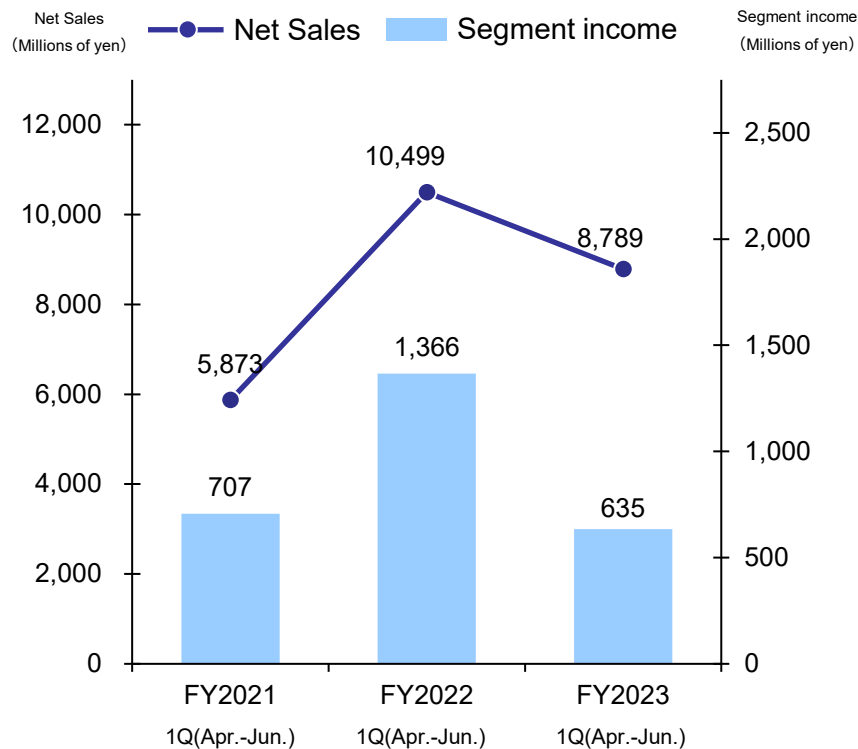
Changes in Operating profit

	(Millions of yen)			
	FY2022 1Q(Apr.-Jun.)	FY2023 1Q(Apr.-Jun.)	Change	Change Rate
Chemicals	1,366	635	(731)	(53.5%)
Machinery	20	79	59	295.7%
Electronic Materials	120	53	(67)	(55.6%)
O t h e r s	169	175	6	3.4%
(Adjustments)	(283)	(293)	(10)	—
T o t a l	1,392	650	(742)	(53.3%)

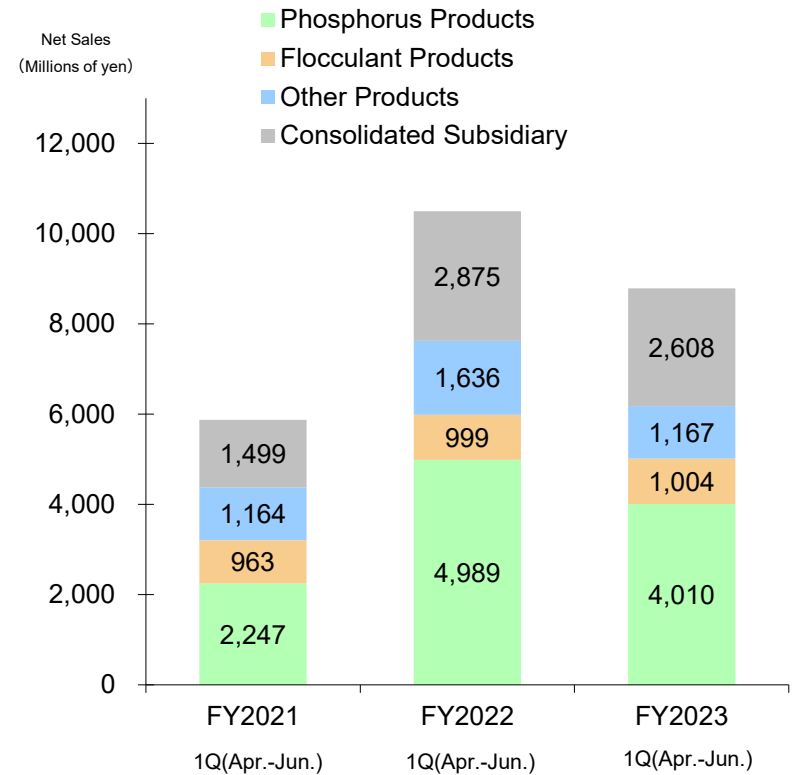


Chemicals

Changes in Net sales and Segment income

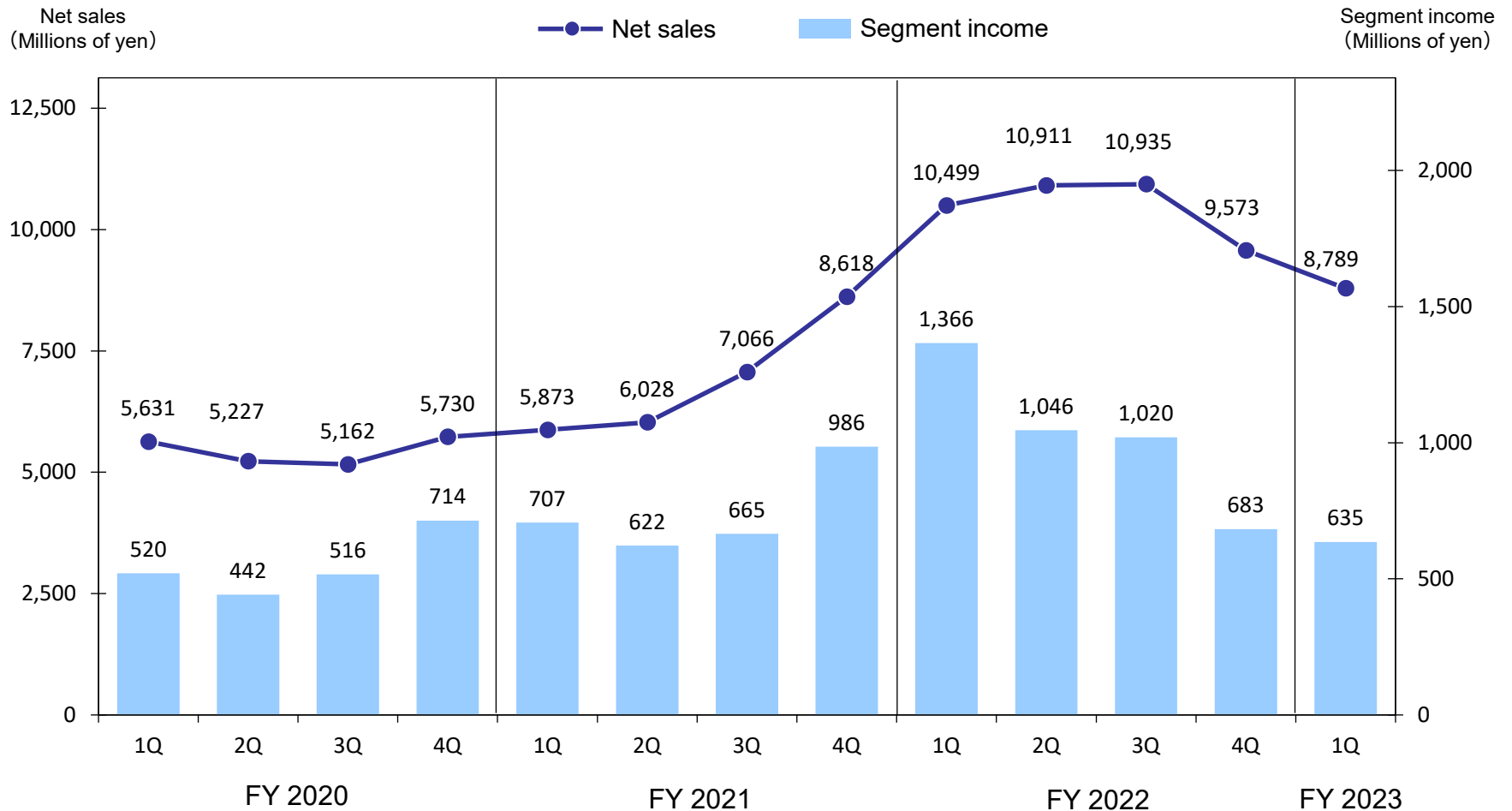


Changes in Net sales by Product



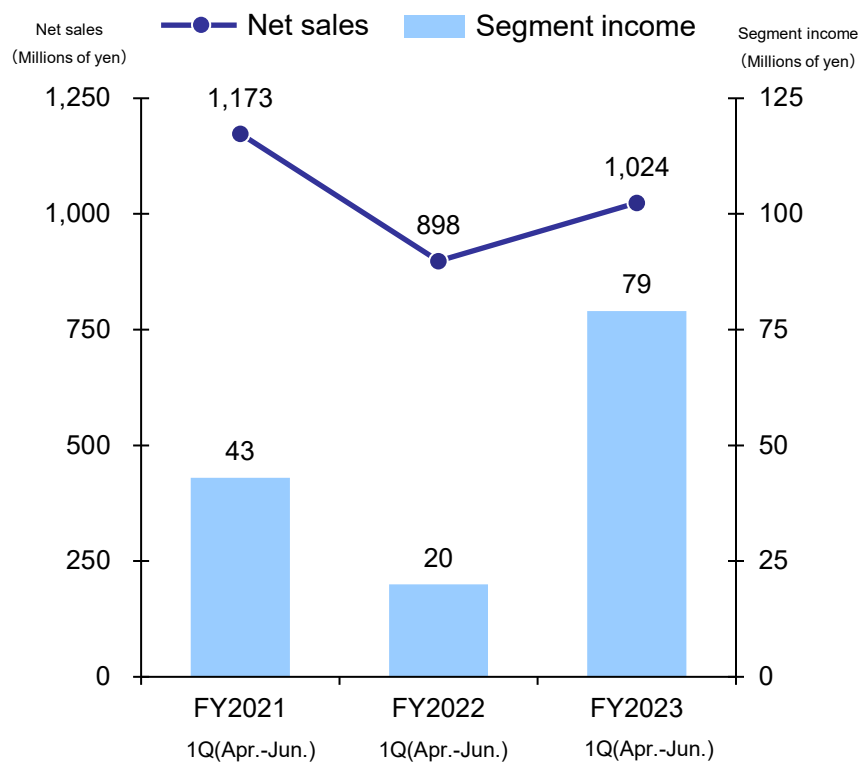
Chemicals (Quarterly)

Changes in Net sales and Segment income

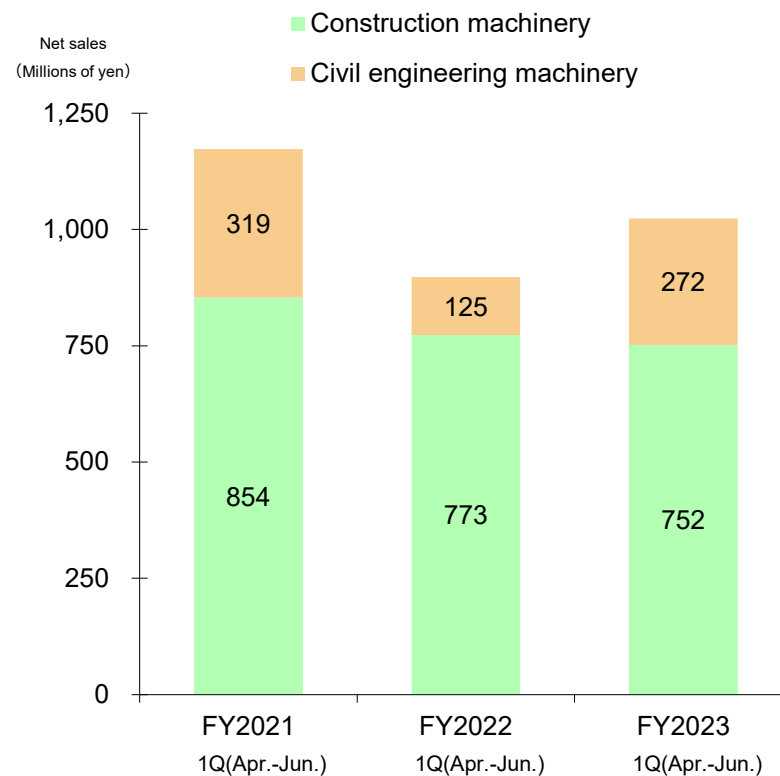


Machinery

Changes in Net sales and Segment income

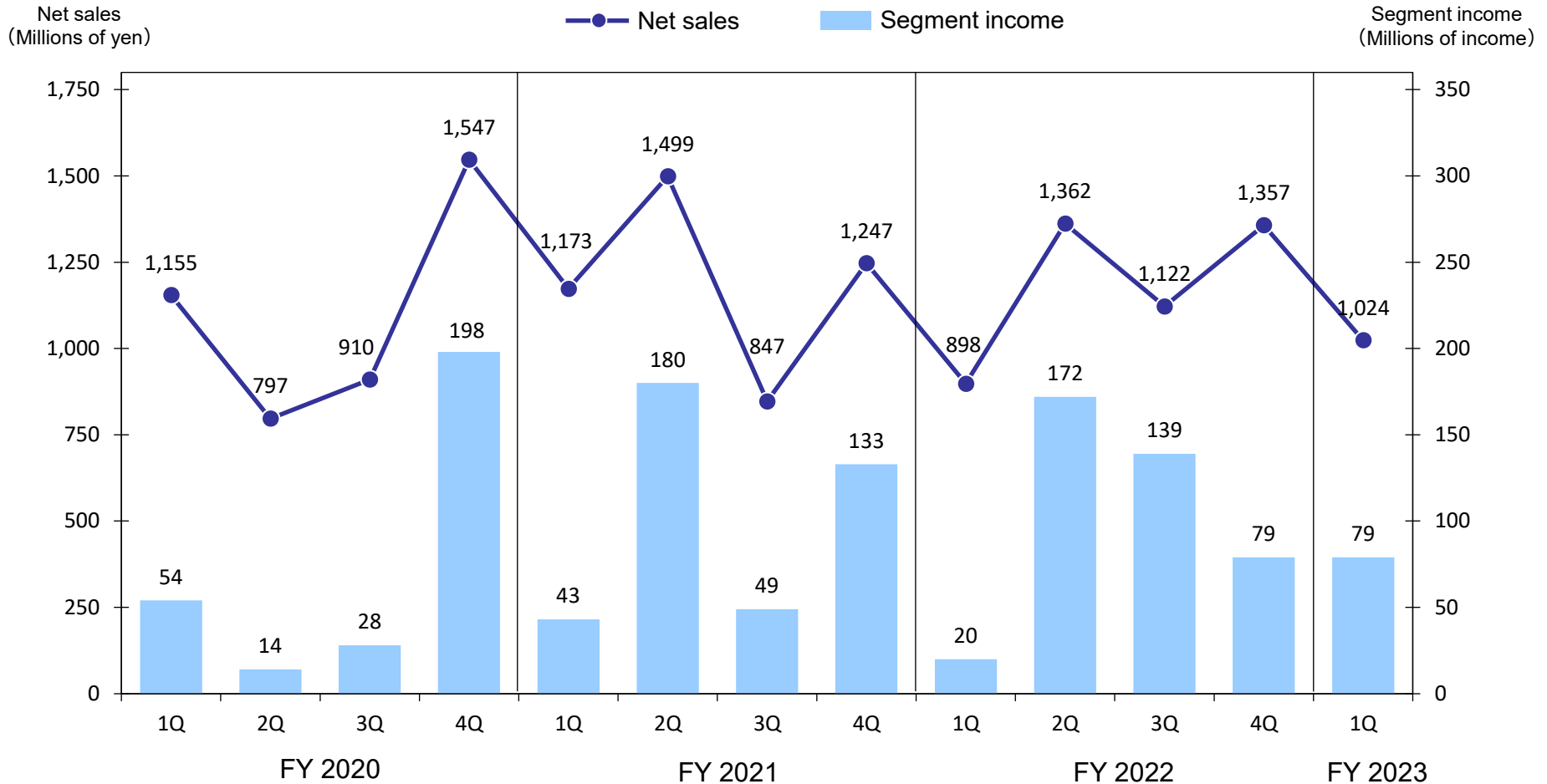


Changes in Net sales by Product



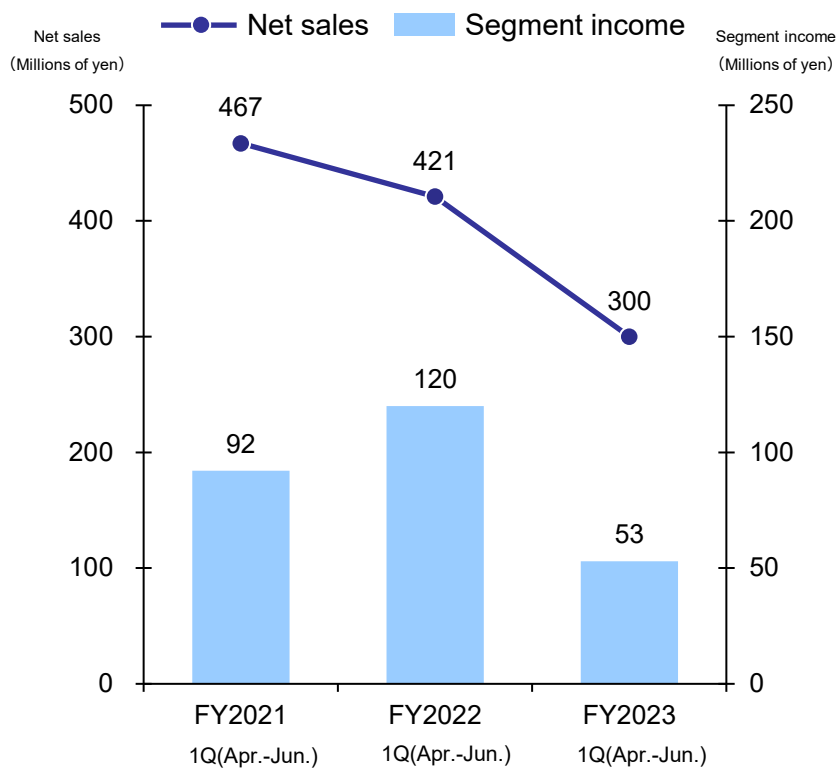
Machinery (Quarterly)

Changes in Net sales and Segment income

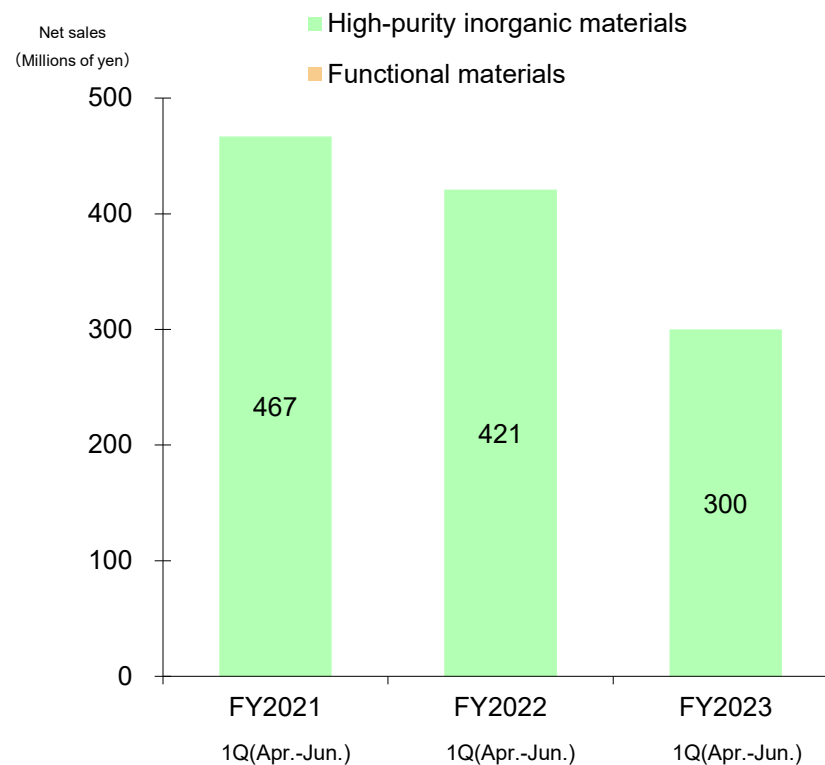


Electronic Materials

Changes in Net sales and Segment income

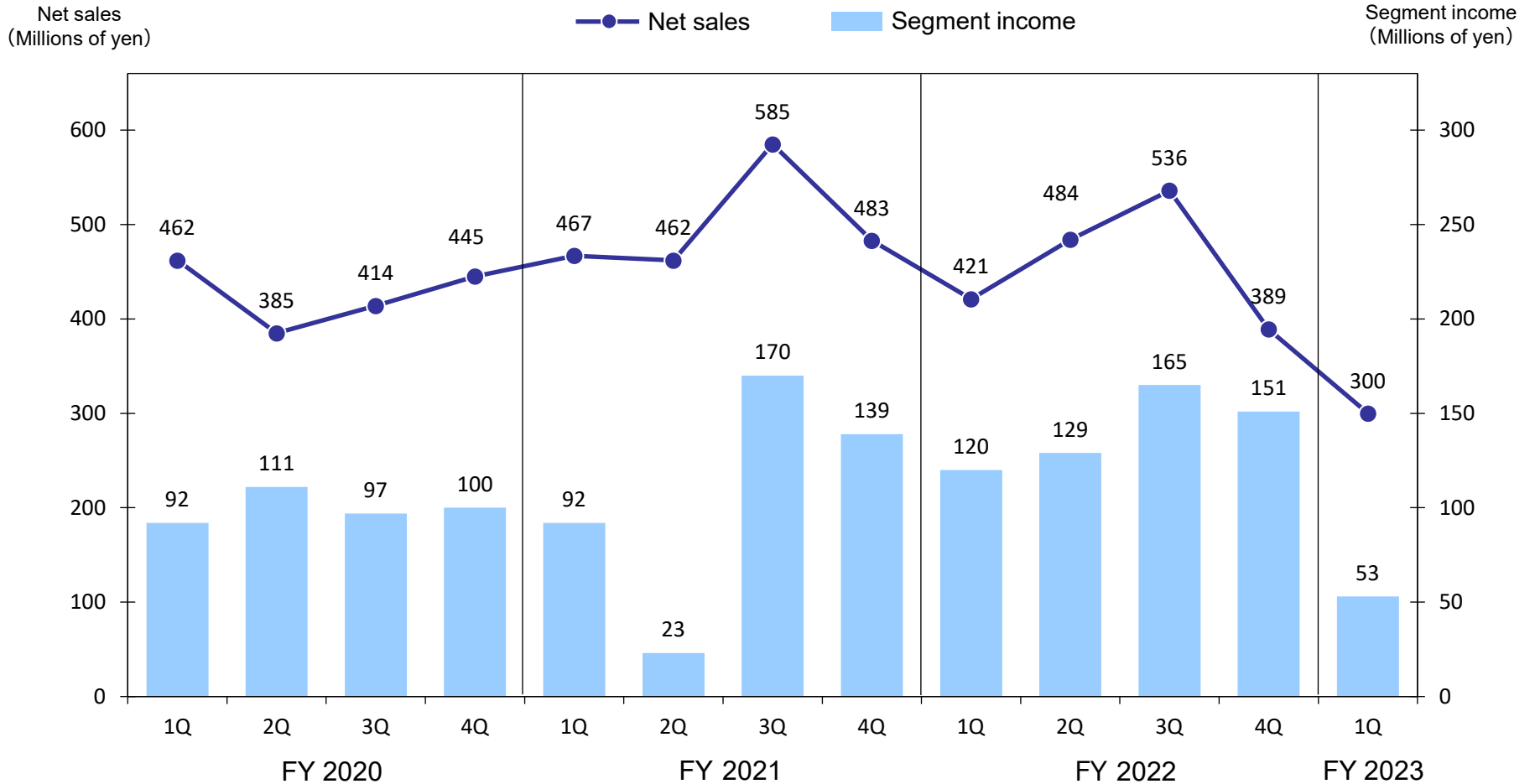


Changes in Net sales by Product



Electronic Materials (Quarterly)

Changes in Net sales and Segment income



Consolidated statements of income

(Millions of yen)

	FY 2022 1Q(Apr.-Jun.)	FY 2023 1Q(Apr.-Jun.)	Change	Change Rate
Net sales	12,110	10,380	(1,730)	(14.3%)
Cost of sales	9,547	8,553	(994)	(10.4%)
Selling, general and administrative expenses	1,169	1,176	7	0.6%
Operating profit	1,392	650	(742)	(53.3%)
Non-operating income	195	115	(80)	(41.0%)
Non-operating expenses	80	100	20	25.0%
Ordinary profit	1,507	665	(842)	(55.8%)
Extraordinary income	—	137	137	—
Extraordinary losses	29	—	(29)	—
Profit before income taxes	1,477	803	(674)	(45.6%)
Profit attributable to owners of parent	1,011	545	(466)	(46.1%)
(Depreciation)	448	463	15	3.3%

Consolidated balance sheets

(Millions of yen)

	As of March 31, 2023	As of June 30, 2023	Change
Total current assets	25,564	24,644	(920)
Cash and deposits	4,940	4,844	(96)
Notes and accounts receivable	11,303	10,583	(719)
Inventory ※	8,364	8,635	271
Total non-current assets	21,987	22,364	376
Property, plant and equipment	17,893	17,665	(228)
Intangible assets	40	54	14
Investments and other assets	4,053	4,645	592
Total current liabilities	15,737	15,773	36
Notes and accounts payable	5,524	5,103	(421)
Short-term borrowings	7,147	7,150	3
Total non-current liabilities	8,563	8,032	(531)
Long-term borrowings	5,021	4,491	(529)
Retirement benefit liabilities	3,165	3,168	3
Total net assets	23,252	23,203	(48)
Tangible net worth	23,125	23,072	(53)
Non-controlling interests	126	131	5
Total assets	47,552	47,009	(543)
<Equity ratio>	48.6%	49.1%	0.5%

※Inventory = Merchandise and finished goods + Work in process + Raw materials and supplies

Forecast for FY 2023

(Millions of yen)

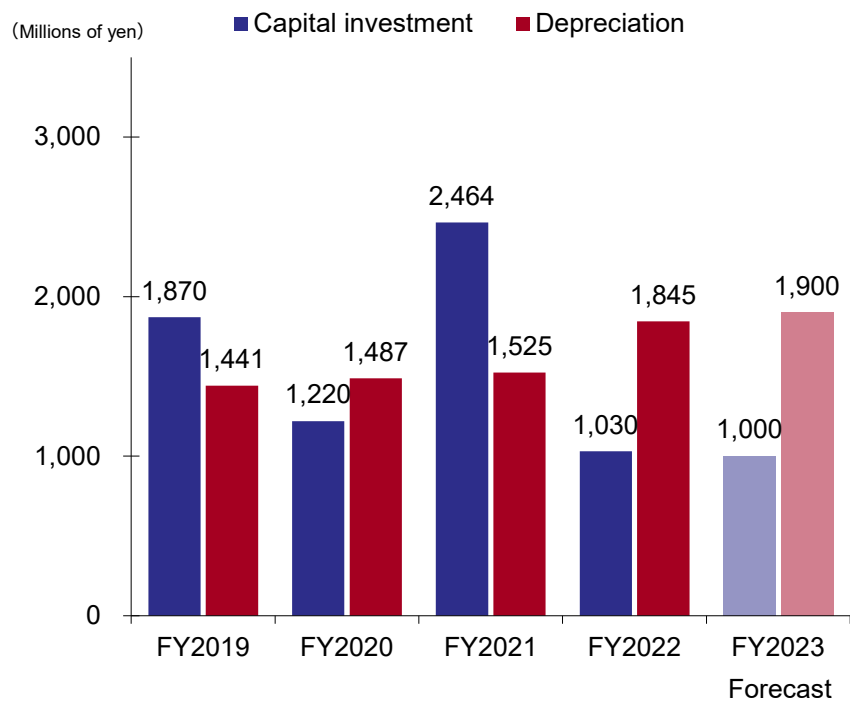
	FY 2022 (Apr.-Mar.) Actual	FY 2023 (Apr.-Mar.) Forecast	Change	Change Rate
Net sales	49,600	48,400	(1,200)	(2.4%)
Chemicals	41,918	39,000	(2,918)	(7.0%)
Machinery	4,739	6,200	1,461	30.8%
Electronic Materials	1,830	2,050	220	12.0%
Others	1,112	1,150	38	3.4%
Operating profit	4,622	3,600	(1,022)	(22.1%)
Chemicals	4,115	3,100	(1,015)	(24.7%)
Machinery	410	550	140	34.1%
Electronic Materials	565	500	(65)	(11.5%)
Others	681	700	19	2.8%
Adjustments	(1,149)	(1,250)	(101)	-
Ordinary profit	4,690	3,600	(1,090)	(23.2%)
Profit attributable to owners of parent	3,232	2,600	(632)	(19.6%)
Annual dividends per share	82.00yen	82.00yen	0yen	0.0%

Assumed exchange rate

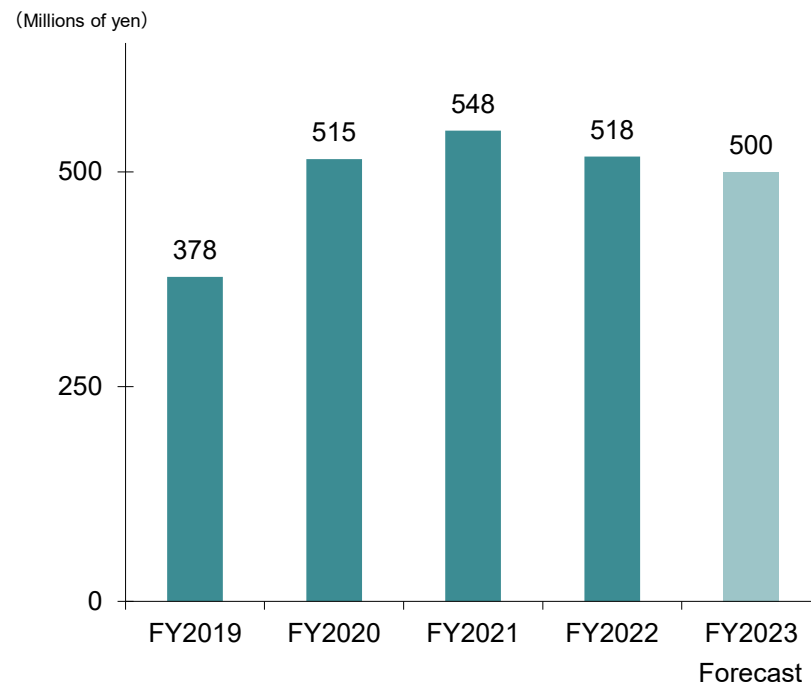
130yen/USD

Changes in Capital investment , Depreciation and R&D costs

Capital investment · Depreciation



R&D costs



Cautionary Statement Concerning this Material

The statements in this material are based on a variety of assumptions, and we ask for your understanding that forward-looking statements regarding future figures and other information are subject to uncertainties.